**Michał Magdziarz**

Work Experience

|  |  |
| --- | --- |
| 12.2017 –  now | Gent Fund SA  *Wealth Manager*   * Building and maintaining relationships with clients in the affluent segment * Raising capital for real estate projects implemented by the Holding * Cooperating with strategic holding partners * Building a positive image of the organization * Acquiring new partners and clients * Supporting clients in analyzing investmets and profitability * Preperation of analyzes, prezentations, calculators related to implement projects * Implementation of the company’s business goals |
| 01.2016 – 12.2017 | Getin Noble Bank SA  Noble Customer Advisor  Independent position of customer advisor in affluent segment   * Building and maintaining long-term relationships with clients, acquiring new clients * Management of the assigned customer portfolio * Analysis of the client’s financial portfolio – especially of expectations and needs, sales of matched banking products * Preparation of investments statements, portfolios and profit calculators * Preparation of investments documentation * Clients service in accordance with accepted Bank standards – high level confirmed by mystery shopper tests with results above 90% * Analysis of the current financial market situation * Transation service |
| 07.2014 – 12.2015 | **Getin Noble Bank SA**  Investment Specialist  Work in team - servicing the Private Banking segment client   * Building and maintaining long-term relationships with clients in Private Banking segment – in team * Acquiring new clients * Preparation of investment statements and investment portfolios * Creating profitability calculators for individual investments * Investment analysis * Preparation of current and periodic team and departments reports * Creating rankings, profitability tables, summaries * Implementing new products to the team and department * Testing new solutions implemented in bank and reporting to superiors * Transation service * Preparation and archiving of investment documentation for yourself and the team * Analysis of the current financial market situation |
|  |  |



**Date of birth:**

12.09.1989

**Residence:**

Cracow

**E-Mail:**

mkmagdziarz@gmail.com

**Telephone:**

+48 604 402 734

**Languages:**

Polish – native

English – communicative (B2)

**Interests and hobby:**

* Physical activity – regular workouts 3 – 4 times a week (gym, jogging)
* Automotive (esspecialy Japan 90’)

1/2

|  |  |
| --- | --- |
| 10.2012 – 08.2013 | **Getin Noble Bank SA**  Investment Assistant  Work in team - servicing the Private Banking segment client   * Building and maintaining long-term relationships with clients in Private Banking segment – in team * Acquiring new clients * Preparation of investment statements and investment portfolios * Creating profitability calculators for individual investments * Investment analysis * Preparation of current and periodic team and departments reports * Creating rankings, profitability tables, summaries * Implementing new products to the team and department * Testing new solutions implemented in bank and reporting to superiors * Transation service * Preparation and archiving of investment documentation for yourself and the team * Analysis of the current financial market situation |

Education

|  |  |
| --- | --- |
| 2012 - 2014 | University of Economics in Cracow  Field of study: ***Finance and Accounting***, complated with a master’s degree  Specialization: *Bank Management*  Thesis topic: *Diversification of types and volume of trading in financial instruments on the Warsaw Stock Exchange 2000 - 2013* |
| 2009 - 2012 | University of Economics in Katowice  Field of study: ***Finance and Accounting***, completed with a bachelor’s degree  Specialization: *Banking and internation finance*  Bachelor’s thesis topic: *Development of the Warsaw Stock Exchange* |
| 2005 - 2009 | Technical and IT School in Gliwice  IT Specialist |

Umiejętności oraz kwalifikacje

* Participation in many trainings with asset management companies (Noble Funds, NN, Investors, Open TFI, Franklin Templeton, Credit Value Investments), also trainings with exams – for agency activities of an investments company (Noble Securities), for agency of insurance companies – AXA, Europa, Open Life, NN, MetLife – submitted to KNF, also as a member of examination board
* Participation in financial and real estate industy events: *Property Forum, Invest Cuffs, Wall Street Conference in Karpacz*(SII), numerous business breakfasts, evening events (*Noble After Hours*)
* Computer skills: MS Office – Excel, PowerPoint, Word
* Knowledge of the financial and real estate market, experience in independent investing (main market of Warsaw Stocke Exchange, advising on Catalyst market, Forex)
* Analytical skills
* Doing well in team work
* High level personal culture
* Building realtionships, clients service
* Ability to adapt to new conditions
* Quick learning skills, especially new products, systems
* Driver license (B category)

2/2